



ABS is a dynamic, fast growing, premier satellite operator. We provide the best in class service to our customers through our professional sales and technical experts around the world. To cope with our business plan, we are looking for energetic, passionate, service oriented associates to join us for the following position:

Sales Engineer (Dubai based)

The Job

The Sales Engineer is part of the Network Services team, providing technical support to customers and the sales team before and during the execution of all business deals. He has to conduct pre-qualification technical due diligence of new regional sales opportunities and prepare technical proposals in response to customer's service requests. He works closely with VP / Director of Sales and support the design and development of new products, offers bespoke technical advice and solutions associated with satellite transitions, service restoration and new satellite neighborhoods. He is also a member of the think tank on business processes and development of software applications to deliver best in class satellite operation services.

Requirements

The candidate should possess the following:

- A Bachelor's degree in engineering or equivalent relevant vocational training
- At least 5 years working experience in a multinational sales engineering or applications engineering role
- Direct customer interface for sales pitching or customer service/support essential
- Previous experience to work with people from different cultures a must
- Be an excellent team player

Interested parties please send a CV and expected remuneration to recruitment@absatellite.com.

All applications received will be treated with strict confidence and used for recruitment purpose only.